



2017 Statement of Qualifications

Transforming Energy / Transforming Business™

namastesolar.com • 303.447.0300

Headquarters
4571 Broadway Street
Boulder, CO 80304

Denver Office
3330 Larimer St, Ste 1A
Denver, CO 80205

California Office
1500 Palma Drive, 2nd Flr
Ventura, CA 93003

New York Office
50 Main Street, Suite 1000
White Plains, NY 10606

About Namasté Solar

Namasté Solar is a recognized expert in solar PV technology, providing forward-thinking and client-centered solar energy solutions. As an employee-owned company founded in 2005, our nationally recognized staff provides years of comprehensive experience and a commitment to value engineering. Our design engineers have completed projects in utility districts across the country and can navigate your project from initial planning through financing, permitting, interconnection, construction and final commissioning.

We believe in quality engineering, uncompromising integrity and unparalleled performance, all of which are at the core of our work ethic. This culture has made Namasté Solar one of the most experienced EPC and solar PV integrators in the United States. We are an employee owned cooperative, well-versed in the intricacies of project implementation and the importance of working hand-in-hand with all project stakeholders.

Our commercial projects include a wide range of rooftops, solar carports and ground mounted systems, including one of the largest rooftop arrays in the state of Colorado – a 2.3 MW system at the National Renewable Energy Laboratory. Our other projects include a 2 MW single axis tracker for Ecoplexus in Sterling, Colorado, a 2.3 MW fixed tilt ground mounted array for Clarkson Solar in Potsdam, New York and a 1.5 MW fixed tilt ground mounted array for Kenyon Energy in Williamson, New York.

Namasté Solar provides a broad range of operations and maintenance (O&M) services, supported by a team experienced in operations and asset management. Our O&M technicians have a detailed knowledge of PV in commercial environments, are recognized by the North American Board of Certified Energy Practitioners as Certified PV Installation Professionals, have OSHA and NFPA 70E certifications, are trained and certified on a wide variety of inverter maintenance requirements, and have training in all aspects of photovoltaic technology, including technical design, project management, installation, system monitoring (DAS), and related technologies.

Namasté Solar is most widely recognized for its exceptional design/build services, conscientious business practices, and commitment to community philanthropy.

Relevant Certifications

- 30 NABCEP (North American Board of Certified Energy Practitioners) Solar PV Installation and Sales Professionals
- 3 On-staff Master Electricians
- 11 On-staff Journeymen Electricians

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Contact Us

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Project Team



JASON SHARPE // CO-OWNER

President

Jason is a solar industry veteran with over 15 years experience designing systems in the solar PV industry. From the hybrid solar electric vehicle he designed as a college senior project in 1994, to multi-megawatt grid-interactive commercial systems; his expertise spans a broad range of solar applications. He has published articles in Solar Pro Magazine, and given numerous technical presentations to a wide variety of audiences including solar conferences, the International Code Council (ICC) and various electrical engineering firms. He has served on technical advisory boards for the DOE, NREL, Colorado's Governors Energy Office, and local inspector groups. Certifications include: Colorado Master Electrician license, NABCEP Certified Solar PV Installer. Jason holds an Electrical Engineering degree from the University of Vermont.



CYNTHIA CHRISTENSEN // CO-OWNER

Commercial Sales Director

In her 25 plus years of experience in renewable energy, Cynthia Christensen has worked in wide variety of capacities. Prior to Namasté Solar, her leadership in the Cornwell Group led to some of the largest concentrated solar, co-generation and photovoltaic projects. Christensen also developed strategic plans for Stirling Energy Systems, BlackRock Renewables and NTR-Ireland. She also advised clients on growth strategy and pre-acquisition due diligence. She served as the lead publisher for the U.S. Department of Trade "Global Storage Solutions" and U.S. – MENA Renewable Standards Initiative.

As Namasté Solar's Commercial Sales Director, Christensen's initial focus has been on the company's regional expansion, creative and tactical execution in infrastructure development, and bottom-line financial performance. She is responsible for developing energy projects with the company's Commercial/Utility Team and has extensive development, sales, M&A, and PPA contract negotiation experience.

Project Team



HEATH MACKAY // CO-OWNER

Project Development Manager – Southwest Region

Heath Mackay joined Namasté Solar in early 2008 and is the senior project developer on the commercial team. As a NABCEP certified Solar PV sales professional, he excels at all aspects of the project life-cycle including feasibility assessment, design, financial modeling, relationship management, and contract negotiation. He firmly believes that developing lasting relationships with each stakeholder and exceeding their expectations are key elements to a successful project.

Heath also brings a wealth of project management and client relationship skills to Namasté Solar from his previous experiences. Upon graduating from Colorado State University with a Natural Resources Degree, Heath led field study courses and adventure trips in Belize, Costa Rica, Mexico, and Guatemala. Continuing his passion for connecting people with the natural environment, Heath was the Projects Director for Volunteers for Outdoor Colorado (VOC), where he organized and led more than 100 conservation projects. After five years with VOC, Heath started Mackay Carpentry, a successful construction company that specialized in custom carpentry projects for high-end clients.



RYAN DULANEY // CO-OWNER

Commercial Project Developer

Since beginning in the solar industry with Namasté Solar in 2007, Ryan Dulaney has directly installed, designed, or managed over 1,000 commercial and residential solar electric projects totaling over 15 MW of installed DC capacity. He has been a NABCEP-certified PV Installation Professional since 2009. Upon assuming the role of Director of Commercial Operations, Dulaney is responsible for ensuring that Namasté Solar remains a best-in-class commercial EPC partner to numerous stakeholders including developers, system owners, site hosts and a variety of others across the country. In addition to his various job roles Dulaney also spent four years teaching solar classes as an instructor in the Energy Department at Red Rocks Community College and currently sits on the Board of Directors for GRID Alternatives – Colorado.

Project Team



DAN FERGUSON // CO-OWNER

Commercial Project Developer

Dan Ferguson joined Namasté Solar in the Fall of 2015 with 6 years of experience in the solar PV industry. With a concentration in developing projects for municipalities, rural utility companies and large commercial entities, Dan is experienced with all aspects of the project development process including initial feasibility, preliminary design and financial modeling, as well as contract negotiation. He focuses on taking a consulting role, understanding the client's priorities and finding solutions to best meet their needs. As a project developer, Dan has developed several large scale projects, which includes a number of medium to large ground mounted arrays and multi-site portfolios in the Colorado Front Range. For bid structured projects, Dan is responsible for managing RFP responses and negotiating the final terms and conditions of projects won.



JONATHAN ENRST // CO-OWNER

Commercial PV System Designer

Jon brings to Namasté Solar his experience as an electrical engineer and his commitment to the use of renewable energy. After graduating in 1991 with a degree in electrical engineering, he worked in California's Silicon Valley, serving in both engineering design and management roles. During this time, Jon was given the opportunity to work for a year in Japan, where he developed a keen interest in the uses of solar energy. In 2004, after gaining additional experience as a reliability engineer, he turned his energies toward issues of sustainability, working first on straw-bale construction and then focusing on PV design and installation. Jon has worked with Namasté Solar since 2006, and is certified in solar PV installation by NABCEP and COSEIA, with extensive experience in both AutoCAD and PVSyst.



RICK COEN // CO-OWNER

Commercial Technical Designer

Rick Coen's engineering background spans decades and includes high tech manufacturing engineering in the telecom industry, water resource development in the bush of West Africa, managing a recycling processing company in Michigan and, more recently, founding and operating two solar companies in Colorado. He received his engineering Bachelors from Michigan, Masters from Colorado State and has been NABCEP certified since 2007. In addition to his technical ventures, Coen has applied his passion for expanding the implementation of renewables by sitting on the Board of the Colorado Solar Energy Industries Association and the Colorado Renewable Energy Society.

Project Team



MARTIN BEGGS // CO-OWNER

Commercial Technical Designer

Martin joined Namasté Solar as an installer in August of 2008. In early 2010, having recently become a NABCEP Certified PV Installer, Martin changed roles within Namasté Solar to that of Technical Designer and Project Manager, where he completed over 250 residential projects. Martin joined the Commercial Design Team early in 2013, where he has enjoyed further specialization in the fascinating and challenging field of commercial PV system design. Martin holds a BS from the University of California, Davis.



RYAN WALKER

Regional Operations Manager

Ryan Walker comes to Namaste Solar in the Summer of 2016 from the Commercial Construction industry where he has over 12 years of onsite experience managing all phases of multimillion-dollar construction for a variety of clients. Walker's specialties include: start to finish new facility construction, large scale renovations, bidding/estimating/proposals, site safety/OSHA compliance, contract administration of multiple delivery systems, budgeting and cost controls, site planning and scheduling, subcontractor/crew management, interface conflict resolution, and change negotiation/management. Walker holds a BS in Civil Engineering from Virginia Tech.



CHAD ENDICOTT

Commercial Project Manager

With five years of solar industry experience, Chad Endicott comes to Namasté Solar with a track record of successfully managed PV projects including large commercial ground-mounted, rooftop, and carport canopy installations. Endicott is skilled in project scheduling, contract management, client relations, and construction planning. Prior to Namasté Solar, he worked in project management for another solar EPC company on projects ranging in size and locations throughout the United States. Having a passion for renewable energy, the environment, and the impacts of human development, quality and integrity have been a driving factor in delivering sustainable solutions for a diverse group of customers.

Project Team



SIMON WOOD // CO-OWNER

Commercial Project Manager

After completing university in Canada, Simon decided to focus on renewable energy and enrolled in Solar Energy International as an intern. This opened up opportunities in the solar industry and kick-started his installation and project management career. During the last decade, he has worked on numerous commercial, residential, and off-grid projects from California to the Caribbean, contributing to over 20mW of installed solar projects. Simon is grateful to be working with Namasté Solar because of the company philosophy and caliber of people who are on his team.



CHRIS BYERS

Northeast Regional Operations Manager

Chris Byers brings extensive leadership experience to the table after starting his solar industry career in 2010. He worked his way through various roles as a field installer, marketing manager, international projects manager, and eventually took on the role of CEO for a Pennsylvania EPC. Currently, as the Northeast Regional Operations Manager at Namasté Solar, he has helped to oversee over 11 MW of projects in 2016, and strategizes with the company's leadership team to further develop and streamline operations in the Northeast. Byers has a keen ability to build lasting relationships with clients, contractors, utilities, and other stakeholders involved in each project.

Byers has designed and managed solar projects in the United States, Haiti, and Kenya including a small-scale off-grid, hybrid battery backup, grid tied residential, and multi megawatt grid interconnected systems. While in Haiti, he also served as a consultant for one of the largest global NGO healthcare providers to assess the health and status of their battery backup solar systems installed on their nine country-wide clinics. He has also participated in the UN Working Group dedicated to solving global energy poverty. Byers also holds his NABCEP PV Technical Sales Certification.

Project Team



STEVE CARROLL // CO-OWNER

Senior Commercial DAS and SCADA Engineer

Steve has over 25 years of professional experience in technical support and management. Leveraging his skills as a computer field service technician, he advanced in the industry, ultimately managing one of three regional data centers and supporting a national call center for Dow Jones & Co. Carroll started as a DC installer with Namasté Solar in 2008, progressed to crew lead, and joined the Service department in 2010. He has extensive experience with residential, commercial, and off-grid solar systems. His communications networking experience provides a solid underpinning to lead the design, implementation, and support of over 12 different data acquisition platforms. He is a NABCEP certified installer, holds a Colorado Journeyman Electrician license, and has attained numerous safety certifications.



VERN WILLSON, P.E.

Senior Electrical Engineer

Vern Willson has over 20 years of experience in the design of solar projects, including projects for electrical utilities and the United States Air Force Academy in Colorado. He has worked with utilities in the design of electrical rates for PV customers. He has been a professional engineer responsible for the design of solar projects with Namasté Solar for approximately eight years. Willson also managed electrical engineering design firms where numerous PV projects were designed. Willson has a BS in Electrical Engineering and a BS in Business Administration from Michigan Tech, along with an MBA from Arizona State University and is a registered PE in 21 states.

Project Experience



STERLING COMMUNITY SOLAR *Sterling, Colorado*

System Size
2.5 MW

System Type
Single-Axis Tracker
Ground-mounted



FOOTHILLS SOLAR *Loveland, Colorado*

System Size
3.5 MW

System Type
Ground-mounted
Single-Axis Tracker

Project Experience



COLORADO STATE UNIVERSITY
Fort Collins, Colorado

System Size
1.2 MW

System Type
Multiple rooftop



CLARKSON SOLAR
Potsdam, NY

System Size
2.3 MW

System Type
Ground-mounted

Project Experience



TOWN OF WILLIAMSON
Williamson, New York

System Size
1.5 MW

System Type
Ground-mounted



**NEW BELGIUM
BREWING COMPANY**
Fort Collins, Colorado

System Size
300 kW

System Type
Rooftop

Awards & Highlights

2016

- Best Solar Energy Provider – Daily Camera
- Best for the World: Best for Workers – B Corporation

2015

- Best for the World: Best for Workers – B Corporation
- Best Places to Work – Outside Magazine
- Solar Power World Top Contractors

2014

- Most Democratic Workplaces – WorldBlu
- Best Places to Work – Outside Magazine
- Best Solar Energy Provider – Daily Camera
- Best for the World: Overall Impact; Environment Impact; Worker Impact- B Corporation

2013

- Most Democratic Workplaces – WorldBlu
- Best Places to Work – Outside Magazine
- Best for the World: Overall Impact – B Corporation
- B Corp Champion: Blake Jones – B Corporation
- Solar Contractors Top 100 (#59) – Solar Power World
- Business Innovator of the Year: Blake Jones – Boulder Chamber of Commerce

2012

- Best for the World: Overall Corporate Impact – B Corporation
- Best for the World: Positive Worker Impact – B Corporation
- Best for the World: Positive Environmental Impact – B Corporation
- 2012 Gold People's Choice Awards: Best Solar Provider Daily Camera

2011

- Top Small Company Workplaces - Inc. Magazine & Winning Workplaces
- Most Democratic Workplaces - WorldBlu
- 8 Best Places to Work - Yellow Scene Magazine
- Boulderorganic: Innovation in Business - Boulder Weekly
- Blue Ribbon Small Business Award - U.S. Chamber of Commerce
- Best of Business Award: Electrical Category - Small Business Commerce Association

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